

Newsletter – Autumn 2011



Welcome to our Autumn newsletter, which summarises the latest software developments over the last few months. Once again it's quite along list! If you have any questions or would like an update to take advantage of these features, please feel free to contact us on 01795 418900.

- **Customer Orders Browse**

Hot off the presses – this new screen shows the status of all customer orders within a round: *No Order, Not Charged, Charged and Invoiced*. Double-click on the customer to open the daily orders screen, and when you return to the browse screen the status will have been updated.

The screenshot shows a software window titled 'Daily Ordering'. At the top, there are buttons for 'Export', 'Contact', 'Remarks', 'Quick Print (F5)', 'Browse (F6)', and 'Zero Order (F12)'. Below these is a header for 'Round : R01 ROUND 1'. The main area contains a table with the following columns: Cust ID, Name, Phone, Type, Inv Period, and Status. The table lists 15 customers with their respective details and order statuses. At the bottom of the window, there are buttons for 'Review', 'D/Note', 'Copy From ...', 'Uncharge', 'Hold', 'Add Accepted', 'Pack List', and 'Close'.

Cust ID	Name	Phone	Type	Inv Period	Status
0003	CASTLE STREET NEWSAGENT	462136	Account	Weekly	Not Charged
0036	ORIGINS BISTRO	01227 823943	Account	Daily	Invoiced
0222	AUTOGRAPH FOOD SERVICES	01843 822982	Account	Weekly	Charged
0015	LEAGUE OF FRIENDS	766877	Account	Weekly	Charged
0017	ST DUNSTANS POST OFFICE	123	Account	Weekly	Charged
0001	AYLESHAM FAMILY BUTCHER	0304 841464	Cash	Weekly	Charged
0005	PANTELI	65506	Account	Weekly	Not Charged
0012	DUKE WILLIAM		Account	Weekly	No Order
0011	EAST KENT CANTEEN	766151 766153	Account	Daily	Not Charged
0038	C/BURY COLLEGE REFECTORY	811241	Account	Weekly	No Order
0007	C & H FABRICS	459760 EXT 34	Account	Weekly	Not Charged
0035	KEYNES(FOOD 2 GO)	76400 EX 3042	Account	Daily	Not Charged
0010	MARLEY WATERPROOFING	123	Account	Daily	No Order

This new facility is ideal for keeping track of who has yet to place their daily order so that no customer's order gets forgotten.

2011: New Features and Formats



Since the summer we have added and improved many other new features and formats throughout the system as new users have come on board or upgraded from COBS. Here are some of them:

- **New View Order Status Format** (Format S0005)

A new format on View Order Status (*Ordering menu*) has been created to show customers who have NOT had their adjustments recorded. This is especially useful for shops who ring through their "shorts and overs" and complements the existing S0004, which only shows customers or shops with unconfirmed orders.

- **New "Zero-all" function on daily ordering**

This button can also be actioned using "F12" and is designed for users whose customers have order "profiles", or typically ordered products, rather than permanent orders.

- **Recipe Costing Price Warning**

The recipe cost standard price can be over-typed with a different price such as the actual discounted sales price. The product price now shows in red if it is not the same as the STANDARD product price and an update button can be used to change the price back to the standard.

As a further safeguard, ingredients that are on hold/delete show in red.

- **Packing List—"New Changes" Report** (All Formats)

A new report parameter has been added to the packing list (*Ordering|Reports|Packing List*) show changes since the last time the report was run. This is to highlight changes and additions to daily orders that occur after delivery picking has commenced

- **Ingredient Costs Report** (Format S0001)

A new format has been added to the ingredient costs report (*Stock Control|Reports|Ingredient Costs*) to show the latest standard cost for a range of ingredients, when compared with the financial year-end standard cost. The difference is valued based on the most recent months usage, so it is possible to see the impact of price changes on cost of sales.

- **Purchase Authorisation**

It is now possible to set an upper PO value limit per user, so specific users won't be able to charge POs above that limit. These POs are referred to a manager who can release them (or not) and who then generates the PO.

- **Purchase Order Item Free-form Description**

This is a new option to allow the description to be changed on purchased items. It is particularly useful for one-off purchases or consumable items, such as hygiene items or engineering spares, where it would be otherwise much too onerous to create thousands of new purchased ingredients or third-party product records.

2011: New Features and Formats



- **Stock Delivery—“Receive All”**

Stock Delivery now has a new option to receive all lines on the order. The quantity received is based on the quantity ordered. This is perfect when there are many lines on the order and they don't need to be checked individually e.g. consumables, engineering spares.

- **Stock Delivery— Automatically Incrementing Batch Number**

Instead of a user-entered batch number, there is now a system parameter to allow automatically incrementing batch numbers, so there is no possibility of the operator forgetting to enter the batch number (as in the example below!)

- **Stock Valuation Report – Value by Standard Cost (All Formats)**

Currently the system values stock at the cost per batch. There is now a system option that allows the stock to be valued at the current ingredient standard cost. This can be set in *System|Settings|Special System Settings|2. Stock Control*.

- **Track Ingredient Usage (Default Format)**

This new Stock Control menu option supplements the existing ingredients stock movements report by showing individual stock movements between a range of dates. This makes it much easier to keep a track of what movements have been recorded and is also an aid to batch traceability.

Ingredient Stock Transactions			Report Date : Sun 27 Nov 2011		
For the period : Sat 15/10/11 to Sat 19/11/11			Opening Balance : 961.657 kg		
For Stock Item : YEAST - YEAST (0005)					
Location : DEFAULT - Default Storage Area					
Def Supplier : 0005 - BRADLEYS					
Date	Change	Balance	Usage	Reason	Batch Code
19/10/11	961.657	961.657 kg		Opening Stock	G86378
24/10/11	-0.154	961.503 kg		Production	G86378
24/10/11	50.000	1011.503 kg		Manual Adjustment	
24/10/11	-2.455	1009.048 kg		Production	G86378
07/11/11	-0.460	1008.588 kg		Production	G86378
07/11/11	-1.918	1006.669 kg		Production	G86378
07/11/11	-2.455	1004.214 kg		Production	G86378
11/11/11	-2.400	1001.814 kg		Production	G86378

- **Daily Production Sheets**

An additional final-screen option has been added to allow users to exit the program without updating stock.

2011: New Features and Formats



- **Stock Report—Days Will Last Report** (Default Format)

This brand-new *Stock Control|Reports* option is an addition to the existing *Ingredient Stock Level Checks* report. The key difference is that it calculates the stock usage over a set period e.g. 28 days and, using the existing stock levels, works out how many days the stock would last at that usage rate. This and other reports such as *Theoretical Ingredient Usage* are designed to help you maintain the right stock levels — not too little, nor too much — so as to avoid stock-outs and the consequent disruption to production and sales, and also to keep spending in check.

Days Ingredients Will Last		Date : Sun 27 Nov 2011			Page 1 of 1				
Ingredients Selected By : Category		Based on usage over the last : 28 days							
From : DWL									
To : DWL									
Code	Description	Stock Desc	Default Supplier	Def Pack Size	Current Level	Avg Usg Per Day	Est Days	Minimum Level	Above Minimum
50GF/05	50TH GOLD FIGURE (0005)	each	0005	10.000	2187.655	0.0838	> 9999	10000.000	-7812.345
FATL/05	FAT MASTERFAT (0005)	kg	0005	10.000	336.374	0.2264	1485	0.000	336.374
PLMO/01	PLUM MOULD (0001)	each	0001	1000.000	65000.000	0.0000	N/A	0.000	65000.000
YEAST	YEAST (0005)	kg	0005	10.000	993.832	0.5434	1828	2000.000	-1006.168
ORIM/01	ORGANIC IMPROVER (0001)	kg	0001	12.500	290.233	0.1585	1831	0.000	290.233
FLEB/02	FLOUR KRISBITE (0002)	kg	0002	16.000	8604.000	0.0000	N/A	0.000	8604.000

Works Order Processing

- *Integration with stock control*
- *Allows shop floor recording*
- *Highlights yield variances*



Latest Works Order Processing Enhancements

Following the successful introduction of the new **Works Orders** modules, work has continued to add new features and improve ease of use in this module and throughout the system as a whole.

Quick Production Bookings

This screen has several features. First, it shows what products or mixes are scheduled for a specific time period, sorted by start-time. If the start-time changes, the screen refresh re-orders the jobs to suit.

Secondly, the quantities good/rejected and the best-before date can be entered directly onto the screen and will be processed as total bookings, backflushing the required ingredients out of stock and booking the production into stores.

The screenshot shows the 'W.O. Quick Production Bookings' window. At the top, there are 'Options' and 'Export' buttons. Below them, the resource is set to 'PRODUCTION - PRODUCTION' and the date range is 'Mon 28/11/11 to Mon 28/11/11'. The type is 'PRODUCTS'. A table lists production jobs with columns for Start Date, Start Time, Code, Description, Planned Quantity, Good Quantity, Use By Date, and Quantity Rejected. A 'Tolerance Check' dialog box is open, displaying a warning: 'Warning: Total quantity made is greater than expected.' It shows 'Planned Qty : 800.000' and 'Total Made : 850.000', and asks 'Are You Sure?' with 'Yes' and 'No' buttons. At the bottom of the main window are 'Save Bookings', 'Refresh', 'Print ...', and 'Close' buttons.

Start Date	Start Time	Code	Description	Planned Quantity	Good Quantity	Use By Date	Quantity Rejected
27/11/11	16:37	0001	COTTAGE	500.0000	550.000	29/11/11	0.000
27/11/11	16:37	0002	BLOOMER	450.0000	435.000	29/11/11	0.000
27/11/11	16:37	0008	FARMHOUSE	800.0000	850.000	30/11/11	0.000
27/11/11	16:37	0012	SMALL FARMHOUSE	500.0000	0.000	00/00/00	0.000
27/11/11	16:37	0014	SMALL BLOOMER	680.0000	0.000	00/00/00	0.000
27/11/11	16:37	0015	SMALL WHITE SLICED	1200.0000	0.000	00/00/00	0.000
27/11/11	16:37	0018	SMALL BROWN	400.0000	0.000	00/00/00	0.000

Warnings are displayed if the quantity being booked is outside tolerance, and also if there is insufficient ingredient stock.

2011: New Features and Formats

Production Resource Planning

Products and base mixes can now be assigned to resources — production, mixing, packaging etc — and given a throughput rate i.e. 975 per hour. This is used on the new Resource Planning Figures report to show the weekly load on a specific resource in units and hours, compared with the hours available.

The quantities can be uplifted using the "Adjust" screen and when the report re-displays the quantities and totals are recalculated. The production plan can then be converted into works orders automatically using the "Create Works Orders" button.

Resource Production Planning [Selections](#) [Options](#) [Profile](#) [Export](#)

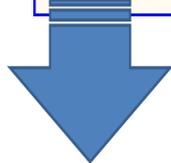
Resource Planning Figures For Week Ending : 12 Nov 2011 Delivery : ALL Page 1 of 1

Include Permanents : Yes Customers selected by : Code
 Temps From Prev Week : No From : 0001
 Charged Orders Only : No To : ZZ0001

RESOURCE : PRODUCTION - PRODUCTION

Code	Description	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Week Total
		06/11/11	07/11/11	08/11/11	09/11/11	10/11/11	11/11/11	12/11/11	
W/C : 30/10/11									
	Prev Week Totals	0	0	0	0	0	0	0	0
W/C : 06/11/11									
0001	COTTAGE	0	79	74	22	10	139	35	359
0002	BLOOMER	0	59	31	71	25	47	44	277
0003	TIN	0	17	12	17	18	14	25	103
0004	N/CRUNCH BLOOMER	0	113	46	52	42	64	22	339
0005	LONG TIN	0	13	12	36	5	18	133	217
TOTALS :		0	281	175	198	100	282	259	1295
HOURS :		0.0	6.1	3.6	4.5	2.1	5.8	6.8	28.9
HOURS AVAILABLE :		16.0	16.0	16.0	16.0	16.0	16.0	16.0	112.0
MIXES :		0.0	94.8	60.1	125.7	48.9	88.6	204.4	622.5

Adjust ... Create WOs ... Print ... Setup ... Sort by : As Selected Ascending Close



Adjust Planning Figures Lock Days Prior to Today

Code	Description	Sun	Mon	Tue	Wed	Thu	Fri	Sat
0001	COTTAGE	0	79	100	50	80	80	120
0002	BLOOMER	0	59	50	71	25	47	44
0003	TIN	0	17	45	17	18	14	25
0004	N/CRUNCH BLOOMER	0	113	90	52	42	64	22
0005	LONG TIN	0	13	12	36	5	18	133

Done Cancel

New Upgrades to the Food Management System from COBS

Additionally we've been kept very busy by the drive to modernise, with these existing COBS users recently upgrading to FMS, or planning to upgrade in the near future:

- Evershots Bakery, Dorset (January 2012)
- The Kandy Bar, Saltcoats, Ayrshire (Live November 2011)
- Garth Bakery, Abercynon, Mid Glamorgan (Q1 2012)
- Clark's Bakery, Dundee (Live November 2011)
- Ryders Home-Made Bakery, Exeter (December 2011)

- **Now that's what I call service ...**

A final word about our support service. As you know, you are welcome to call us during working hours for help and support, but as part of our standard maintenance contract, we can be called at any time night or day if you have a serious system problem. If we can solve it right away we will do so, at no charge — we will only charge if it involves a significant amount of effort, such as re-installing the system.

As an example, recently one of our customers in Scotland, Premium Roll Company, suffered a disk failure in their main database PC on a Sunday. Our infrastructure support specialist, Kevin Rowe, responded immediately and the system was re-installed and the data restored on a second PC within a few hours, so Monday's orders carried on without a hitch.

Peter Ford, Premium Roll's director said *"Now that's what I call service! That's twice we've had issues at weekends and on both occasions Merit have been right there and on the ball"*.